

Marco's Managed Print

The Smart Choice for Market Leaders



MORE BUYING POWER

As the largest independent provider in the US, we've formed strategic partnerships with top equipment manufacturers around the world. These long-term relationships allow us to provide unrivaled support, expert guidance, and insider pricing.



BETTER SERVICE

We can service your fleet in any location throughout the country. And unlike many providers, we pay our technicians according to how well they maintain uptime, not how often you experience print emergencies.



GREATER FLEXIBILITY

Because we're equipment agnostic, we are happy to recommend the best equipment for each environment, regardless of who made it. And as a service organization, we're able to offer you the contract and the relationship that works best for you.



EASIER TICKETING

Marco's API integrates our platform with ServiceNow®. This seamless connection enables the automatic syncing of service ticket details between two systems, so users can manage tickets end-to-end.



SIMPLIFIED BILLING

Your accounts payable team is going to love this: We offer customized invoices in the format that works best for you and with the cost centers your team needs.



COMPREHENSIVE SUPPORT

With experts in IT, print security, authentication, compliance, workflow automation, follow me printing, mobile printing, and industrial and production printing, we can resolve any print issue. Our print security services are provided at no additional charge.



FUTURE-PROOF MANAGEMENT

We've been supporting print environments since 1973. Not only are we not going anywhere, but we've also invested in mixed reality wearables so all of our on-site techs can fix every device type and every issue, regardless of how long they've been on the job.

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YOUR FLEET IN GOOD HANDS

We've taken the rare step of achieving a SOC 2 Type 2 report for our managed print services – an independent verification that we're consistently following best practices.

STRATEGIC PRINT PARTNERSHIPS

Year over year, we rank among the largest national print providers for our manufacturer partnerships. Our close relationships with the following top equipment and software partners allow us to provide unmatched service and support:

EQUIPMENT

- Canon
- HP
- Konica Minolta
- Kyocera
- Lexmark
- Sharp
- Zebra

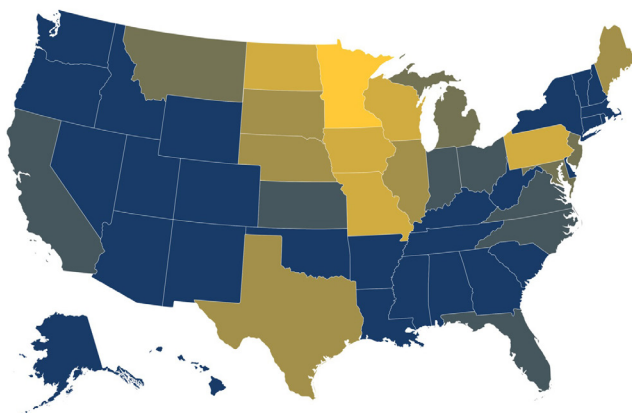
SOFTWARE

- EFI/Fiery
- eGoldfax
- HP Security Manager
- Papercut
- PrinterLogic
- Uniflow

BUT, WHERE?*



We Serve Clients Nationally



*Based on an estimated amount of devices per state in 2023

OUR TRACK RECORD

We believe in constantly getting better. And we believe these numbers speak for themselves.

95%

Live-call
answer rate

96%

Employees who have
pride in what they do

95%

Client
retention rate

90%

Clients who would
recommend Marco